

I-JOBS Proposal  
Indian Creek Nature Center

Exhibit 8

All potential matching listed in the budget is soft. In the very short time horizon between announcement of the I-Jobs grants and the deadline it is not possible to confirm matching. Securing this money requires completion of formal proposals to foundations on deadlines they choose and waiting upon decisions. It takes a period of several months to complete this process. The Nature Center has a long and successful record of locating matching money, but it needs adequate time to do so.

For example, the land the building will be constructed on is owned by the Nature Center and was purchased in the mid 1990s with private money located by using this fund raising model:

The Hall-Perrine Foundation provided a lead grant of about one-third of the land cost. With this promise in hand the Nature Center approached many area businesses, foundations, and individuals. Several hundred contributions and grants were received over a period of about 18 months. This combined money enabled us to make the purchase. We are, essentially, asking I-Jobs to make the lead grant, and we will use this money as leverage to locate the rest of needed funding. The Hall-Perrine Foundation operates on a “several month” time horizon. Their board tends to meet twice per year to approve grants, and applicants must file proposals about one month before the board meets. It takes at least a month to prepare a Hall-Perrine proposal, so the time needed from the start until a grant is announced is at least four months. This makes it very feasible to approach this foundation for matching for an I-Jobs grant but it is not possible to secure money under the tight timeline I-Jobs requires to have a Hall-Perrine grant assured.